

## AcuNetx, Inc.

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OTC-BB: ANTX

### SUBJECTS OF INTEREST

- New lineup promises to reinvigorate VisioNetx
- IntelliNetx revs up sales, build nationwide sales force
- AcuNetx sales, profits climb
- HawkEye takes direct aim at drunk drivers

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# NEW TIMES

An AcuNetx Shareholder Newsletter

Volume 1, Issue 4

Fall 2007

## VisioNetx Taps Former Chairman of BI Inc. for Key Management Slot



Government findings indicate 1 in 2 Americans use drugs in the workplace. The cost to the nation resulting from lower productivity and injury runs into the billions of dollars annually.

David Hunter is nothing if not a man of vision and daring. In the course of a career that stretches over thirty-five years he has repeatedly built and successfully run companies and organizations in both the public and private sectors.

Most recently, Dave served as Chairman of BI Inc., a publicly traded company that he had grown into an industry blockbuster with sales approaching \$100 million and more than 1000 employees.

Dave learned of VisioNetx efforts to develop what is arguably the world's first fully automated system for detecting worker impairment in real-time only recently, viewing it as a potential investment opportunity.

Over the space of several weeks Dave met with members of VisioNetx's Board in an effort to acquaint himself with the company. Impressed by Dave's insights and wide ranging experience, VisioNetx's Board offered Dave the position of CEO.

Dave brings to the job a vast store of knowledge and experience. Having built one of the most successful companies of its kind, he clearly understands what it takes to succeed.

According to Ron Waldorf, CEO and president of AcuNetx, "I am pleased and proud that Dave saw his way to join VisioNetx. I have no doubt that under his leadership the company will grow and prosper."

### VISIONETX NAMES CFO AND COO

VisioNetx's Board announced that it had hired Collis Woodward to be CFO and appointed Doug MacCarthy, formerly VP of Operations of OrthoNetx (a division of AcuNetx) to be the company's new COO.

Collis comes to VisioNetx from encryptX Corporation, a security software company. Prior to joining encryptX, he served as CFO of a venture capital-backed internet company. Collis is a CPA

and holds a BS in Engineering from UCLA.

Doug MacCarthy is a seasoned executive with more than forty years of experience. Prior to joining VisioNetx, he headed up operations of AcuNetx's bone distraction unit, OrthoNetx. Between 1971 and 2002 he served in various senior level positions with IBM and had a hand in the formation of IBM Global Services.

### INTELLINETX EXPANDS SALES FORCE

In a move calculated to significantly increase revenues and bolster profits, IntelliNetx has begun recruiting independent sales reps (i.e. manufacturer's reps) in key markets to call on doctors. To date, the company has appointed eight rep firms and expanded distribution of its branded products to include twenty states and five countries. According to Jerry Astor, Director of Sales and Marketing "By year's end we expect to have a presence in at least thirty-eight states."

### NEW LEASING PROGRAM ROLLED-OUT

Working closely with one of the nation's leading lessors, IntelliNetx rolled-out a leasing program offering buyers an opportunity to own a VNG or balance/rehab system (MSRP-\$21,000 - \$57,000), for as little as \$700 per month. The program, built around a 6.9% APR, is an industry first and is expected to boost sales in the months ahead.

## HawkEye Gives Law Enforcement Agencies Powerful New Tool in War Against Drunk Drivers

The Standardized Field Sobriety Test (SFST), widely used by the law enforcement community to establish "probable cause" is about to get tougher... a lot tougher because of a small, handheld device developed by VisioNetx.

Known as the HawkEye, the device permits an officer to detect and record, for evidentiary purposes, minute movements of the eyes. These movements are involuntary and closely mirror the condition of the nervous

system at a point in time.

Until now, this portion of the test-referred to as gaze nystagmus-has been conducted manually. As a consequence, it is often challenged in the nation's courts as unreliable.

Currently employed as a training tool, the HawkEye is expected to go into service sometime in the next eighteen months. More than 500,000 police cruisers could ultimately be equipped with the ruggedly constructed device.

According to Richard "Dick" Studdard, a consultant to SC Research Institute and former Officer-in-Charge of the Los Angeles Police Departments (LAPD) Drug Expert Program "The HawkEye overcomes the most serious challenge facing officers administering SFST's-reliability/objectivity-and provides local prosecutors with what is, for all intents and purposes, incontrovertible physical evidence. The implications for law enforcement are enormous."

## Rehabilitating Dizziness Sufferers Makes Good Business Sense, So Says Pepperdine University

It is common knowledge that the elderly are prone to falling. What is not widely known is the cost, the cost to society and the individual. Not until recently that is.

In the Spring of 2007, the management of AcuNetx challenged the MBA students of Pepperdine University's famous Graziadio Business School to examine the problem and determine its extent and cost to the economy. In addition, it asked them to look at possible solutions, i.e. methods and means of reducing the incident. Rising to the occasion, the school elected to assign three groups of executives - all MBA candidates - to the project. Each group was expected to independently study the problem and report back.

Now, after fifteen weeks of intensive study and analysis (to include competition and trends) teams, led by Pepperdine Corporate Governor and AcuNetx's Balance Project president,

Michael Lesner, have published the results.

The findings of the three teams were mirror images of one another, validating the problem and suggesting that a vast, if developing market existed for AcuNetx's products and services, in particular services in which the rehabilitation of patients who suffer from dizziness and falling - but have not sustained an incapacitating injury - figured. The studies concluded that such interventions could dramatically reduce the burden that these patients place on the medical system and society.

AcuNetx's management is understandably encouraged by the findings and is carefully weighing the options open to it.

Noted Ron Waldorf, president of AcuNetx "Thanks to the good folks at Pepperdine we have a roadmap from which to work."

## Your Company - A Financial Snapshot\*

Trading Symbol: OTCBB: ANTX

Executive Offices: Torrance, CA

CUSIP: 30229D 10 3

Authorized # of Shares: 100,000,000

Shares Outstanding: 62,743,612

Float (approx) 25,000,000

Percent Owned by Mgmt: 26%

52 Week: High/Low: \$0.17 - \$0.02

Revenues (Jan-Jun07) - \$1,802,420

Revenues (Jan-Jun06) - \$655,305

Profit (Jan-Jun07) - \$1,445,686

Profit (Jan-Jun06) - \$385,587

Loss (Jan-Jun07) - \$470,553

Loss (Jan-Jun06) - \$2,019,899

\*see SEC filings for complete disclosure

## View From the Top

by Ron Waldorf

I am happy to announce that the many initiatives we launched in the last six months are producing positive results: Consider the following: The post-merger realignment of personal and corporate resources has been completed; the Boulder office has been shuttered; G&A expenses have been pared; sales and marketing have been refocused (increasing emphasis being placed on sales of IntelliNetx's product lines and development of its sales network); margins have been nudged upward; and VisioNetx has been spun into a majority-owned entity that has been staffed by a team of senior managers and is about to be recapitalized. I, for my part, am working with Dr. Robinson, the inventor of the bone distraction devices that are sold through our OrthoNetx division, to setup distribution channels and develop strategic partnerships to drive the business. And if that isn't enough consider this: Revenues for the first half of 2007 have climbed to more than \$1.8 million from \$655,000 in FY 2006. Gross profit, as a percentage of sales, has advanced to 21.3%. Total operating expenses have declined by more than \$482,096 (See latest 10Q for complete financials or visit [www.edgar.gov](http://www.edgar.gov)). All of this holds out enormous promise for the company and you, our shareholders.

